



District 14 Statistics The Honorable David Joyce (R)

3,424 Jobs Created/Retained

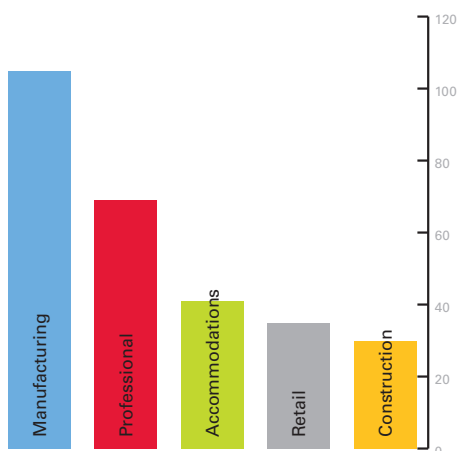
20 Businesses Started

\$11,871,507 Capital Infused

3,280 Hours Counseled

453 Clients Counseled

Top 5 Businesses Started and Existing



Success Story Seven Brothers Distilling Company

Kevin Suttman grew tired of the long hours and constant travel his corporate job required, so in 2010, he quit his job and devoted his time to distilling spirits. He had a passion for home brewing and had done it for years, but it wasn't until 2011, that he made his first sale. Suttman received such a positive response from those first sales that he needed to expand and automate his operation. He needed a \$5,000 loan and, after receiving no assistance from local banks, turned to the Small Business Development Center (SBDC) in Painesville for help.

He met with Certified Business Advisor® Cathy Walsh to discuss the Lake County Microloan. Walsh helped with the application process and joined Suttman in presenting the plan to the committee. The funds went into expanding his operation, but he again needed to expand; this time he needed \$50,000 to improve the infrastructure of his facility. Walsh connected him with a local bank and helped prepare the documents needed for the loan application.

Suttman was approved for the loan and put the money to work improving Seven Brothers Distilling Company. By embracing a vacuum distillation process used by only a few distilleries in the world, and using locally grown wheat and corn, Suttman produces unique vodkas, rums and whiskeys that stand above the name-brand spirits.

"They've been very helpful and good to work with. It's a good program and I'm glad it's out there for small businesses and start-up businesses," said Suttman.



Small Business
Development Centers

John R. Kasich, Governor
David Goodman, Director
Development Services Agency



www.ohiosbdc.org